

2019-2020 Membership Directory



**Agawam
West Springfield**

West of the River Chamber

Connect & Grow

You don't just need a bank. You need the people behind the bank.

We're the bank that understands our role. Always behind you—on the ready to support you. We have the tools to help your business grow. We're a full-service bank with the resources of a large bank and the personalized service of a local bank.

Because a bank should be built around your business goals, not the other way around.

**Let's meet and build
something together.**

Jaimye R.K. Hebert
SVP, Commercial Lending
413-735-6533
jaimye.hebert@peoples.com





No time to apply for a business loan?

BusinessExpress. Easy Application. Quick Decision. Fast Funding.

Get started now at bankatpeoples.com



  bankatpeoples.com 413.538.9500

Member FDIC | Member DIF



Our Business is Helping Yours



Our Business Services Team

Glenn Welch, Charlene Smolkowicz, Jeffrey Smith, David Chase Sr., Edward Nuñez

- ▶ Commercial Real Estate Loans
- ▶ SBA and Term Loans
- ▶ Lines of Credit
- ▶ Commercial Deposit Accounts
- ▶ Cash Management Services
- ▶ Business Credit Cards

Contact us today at (413) 355-5188.



freedom.coop 

Freedom is yours.



Freedom Credit Union is federally insured by the NCUA. Shares and deposits in excess of NCUA limits are fully insured by the MSIC. Equal housing lender. NMLS #478769



- 6** From the Chamber
- 7** Member Benefits
- 9** Sponsorship Opportunities
- 12** Welcome
- 15** Economy
- 16** Leisure
- 17** Members by Category

Produced by:
Chamber Publishing Group, Inc.
 7 Lynde Street, Salem, MA 01970
 978-741-3344 / Fax: 978-741-3377
www.chamberpg.com

Produced for:
**West of the River
 Chamber of Commerce**
 PO Box 48
 West Springfield, MA 01090
 413-426-3880 / Fax: 888-685-3046
www.westoftheriverchamber.com

The information in this Directory was gathered and carefully compiled to ensure maximum accuracy. The West of The River Chamber of Commerce, its agents, and The Chamber Publishing Group, Inc., cannot and do not guarantee the correctness of all the information furnished them nor for errors or omissions.

Copyright © 2019, The Chamber Publishing Group, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including a photocopy, recording, or any information retrieval system, without permission in writing from The Chamber Publishing Group, Inc. or the West of The River Chamber of Commerce.

THE WEST OF THE RIVER CHAMBER OUTLOOK FOR 2019

Established in 2008 the West of the River ChamWest Springfield and Agawam communities as a resource for local businesses and as an advocate for business friendly legislation and policies.

The WRC mission focuses on the dedication to being an advocate and resource for business. They intend to accomplish this in 2019/2020 by delivering value to its members and the communities they serve, work to maintain and improve the area's quality of life, work to maintain strong support for existing industries, and continue to promote and support economic development in the year ahead.

The West of the River Chamber of Commerce is coming into 2019/2020 working hard to make Western Mass a place where businesses want to start, stay, and prosper. As they start a new year, one of their main focuses will be on the Regions skilled trade employment crisis. Helping our area's local manufacturing and trade businesses obtain the necessary employees they desperately seek is vital to Western Mass's growth. Having these businesses remain here in the Pioneer Valley gives the local residents the opportunity to obtain a career, and grow roots right here, which will ensure a productive economy as a whole.



Robin Wozniak
Executive Director

One way they are doing this is thru the West of the River Chamber 501c3 Foundation. The West of the River Chamber Foundation (WRCF) has a mission

Let's Grow Your Business Together



Join WRC, your small local Chamber, where "everybody knows your name."

Benefits of joining WRC:

FREE Marketing E-Blasts,
FREE Vendor Tables,
FREE Newsletter exposure,
High Impact Monthly Networking Opportunities, and more!

Join Online at:

www.westoftheriverchamber.com



**Agawam
West Springfield**
West of the River Chamber

Connect & Grow

to impact the local economy and area businesses by engaging in philanthropic work in the communities of Agawam and West Springfield.

The WRCF recognizes that there is approximately 500 machinists' jobs vacant in the Commonwealth on any given day. This affects local business and industry, because they cannot hire skilled machinists, and therefore, machine shops cannot operate at maximum capacity. Lower productivity means lower incoming revenue. In an effort to alleviate this problem, the WRCF enacted a plan.

The WRCF formed a focus group with the Agawam school system and the Lower Pioneer Valley Educational Collaborative. The focus group's efforts have resulted in two programs.

One program will be at Agawam High School, where a course is being implemented in their STEM program to introduce students to the vocation of a machinist. This program will open for freshmen in January, and each year will pick up a grade until all high school grades are participating.

The second project will be at the Lower Pioneer Valley Educational Collaborative (LPVEC) in West Springfield, where a course will be offered in 2019 for individuals who currently work in a machinist environment who are looking to enhance their skills, thus advancing into a position of more

responsibility, which will open the door for new entry level employment. The WRCF will be offering two \$1,500 scholarships from the WRC donations to machinists who work in WRC member companies.

These are only a few of the ways we, as a community, can create jobs, educate our residents, and provide opportunities to people seeking the high demand of a trade career.

The West of the River Chamber also provides an impressive marketing format for its members to promote their businesses in ways that reach a far wider area. The success of small business is vital for the progress of Western Mass and its economy. Collaborative networking breakfasts, Speed networking lunches, After 5 socials, and educational Lunch & Learn programs offer members the chance to meet and build lasting business relationships with business men and women from all over our region. The WRC provides the tools necessary to bridge the gaps and enable businesses to market themselves in a stronger more viable environment.

In 2019, WRC intends to continue to collaborate with its surrounding chambers to ensure our region, as a whole, is moving forward and being heard on a larger scale. The mission of this vibrant chamber is to promote local business in the Western Mass area and to make sure our towns are remaining focused on the issues that businesses face on a daily basis.

MEMBER BENEFITS OF THE CHAMBER OF COMMERCE

The West of the River Chamber of Commerce would like to invite you to join our organization. Your decision to join will be one that you won't regret.

We are a dynamic organization with many programs and services that will help you grow and promote your business.

Benefits of Membership in the West of the River Chamber of Commerce include:

- Local Networking Opportunities
- Business publicity and growth as members use member businesses
- Stretch your marketing and advertising dollar
- Local Town Business Relations Activities
- Opportunities for large savings on important business services

- Education and Community Involvement
- A voice for your business on a local and statewide basis



Chamber Networking Event

The Leaders in Industrial and Office Real Estate Solutions



200 Silver St., Agawam



45 Industrial Dr., East Longmeadow



102 First Ave., Chicopee

*PUT OUR EXPERIENCE TO
WORK FOR YOU!*

**DEVELOPMENT
ASSOCIATES**

BROKERS / DEVELOPERS / MANAGERS
OF COMMERCIAL PROPERTIES



200 SILVER STREET, AGAWAM, MA 01001 • 413.789.3720 • WWW.DEVASSOCIATES.COM

50+ years experience in Commercial Real Estate Development, Brokerage and Property Management with a portfolio of over 2,000,00 sf of property from North Haven, CT to Greenfield, MA



15 Atwood Dr., Northampton



115 Servistar Industrial Way, Westfield



62-68 Gold St., Agawam

Business banking, only better.

- Checking and Money Market Accounts
- Cash Management Services
- Positive Pay Loss Protection
- Merchant Services
- Commercial Lending
- SBA Loans
- Payroll Services

To see how we can help
make your business better,
call **1.800.995.5734** or
visit us today.

Agawam 655 Main Street

Feeding Hills 237 South Westfield Street

West Springfield 39 Morgan Road
and 206 Park Street

westfieldbank.com



WESTFIELD BANK



What better banking's all about.™

SPONSORSHIP OPPORTUNITIES

Event Sponsors receive significant recognition and exposure before, during and after our major events.

Check out these upcoming activities and become a sponsor today!

Annual Meeting

More than 100 business professionals attend this event, which includes educational speakers and the introduction of new officers and board members.

Presenting Sponsor

One table of 8 with prominent seating, Company banner on display at head table, Opportunity to give a 2 minute company overview, Recognition and thank you during the program, Distribution of brochures or promotional items at each place setting, Table at event to display company products/services/information, Company name/logo listed in all marketing and promotional materials

Premiere Sponsor

- 5 breakfast tickets with prominent seating
- Company banner on display in meeting room
- Recognition and thank you during program
- Distribution of brochures or promotional items at each place setting
- Table at event to display company products/services/information,
- Company name/logo listed in all marketing and promotional materials

Preferred Sponsor

2 breakfast tickets with prominent seating. Company may distribute brochures or promotional items at each place setting, Recognition and thank you during the program, Company name/logo listed in all marketing and promotional materials

Program Book Advertising

Business Card Ad 3" x 2" \$50

Half Page Ad 5" x 4" \$125

Full Page Ad 5" x 8" \$250



Ribbon Cutting

Wicked Wednesdays

8 Sponsorships available. Visit www.westoftheriverchamber.com for full details.

Annual Golf Outing

Always a great day with a full field of golfers, and lunch and dinner guests.

Presenting Sponsor

2 foursomes, 2 Tee/green signs, Table top display space at registration for company promotional materials, Company banner prominently displayed at registration, reception and dinner, Introduce tournament



Annual Golf Outing



Business Tours

winners at reception, Recognition as Presenting Sponsor in all marketing/promotional materials, Named on front of event brochure as the premier event sponsor

Hole-In-One Sponsor

1 foursome, 2 Tee/green signs, Half page ad in program and at event, Company banner prominently displayed at reception/dinner

Lunch Sponsor

1 foursome, 1 Tee/green sign, Sign at lunch location, Company may supply a “greeter” to meet incoming foursomes at lunch, Table top at lunch to distribute company promotional materials, Recognition in program

Cart Sponsor

1 foursome, Company logo on golf carts used by players, Recognition in program

Beverage Sponsor

2 golfers, Sign at Beer Station on Course

Par Sponsor

2 golfers, 1 Tee/green sign, Opportunity to distribute company promotional materials at event, Recognition in program

Tee Sponsor

Sign with company name at tee or green, Recognition in program

Food Fest West

One of our premier events features great food from more than a dozen local vendors, and excellent networking.

Platinum Sponsor

Presented as Host of Food Fest West, 15 tickets for Food Fest West, Opportunity to address attendees. Company logo displayed on the cover of the Food Fest West brochure, Company logo included in all event advertising and promotional materials, Full page ad in event program, Opportunity to display company materials/banner/information at the event

Gold Sponsor

10 tickets for Food Fest West, Company logo included in all event advertising and promotional materials, 1/2 page ad in event program, Opportunity to display company materials/banner/information at the event

Silver Sponsor

5 tickets for Food Fest, 1/4 page ad in event program, Company listed as a sponsor in event advertising and promotional materials, Opportunity to display company banner at event

Bronze Sponsor

2 tickets for Food Fest West, Company logo displayed as a Restaurant sponsor at the booth, Listing in event program as an event sponsor



Food Fest West

THE BIG E



**CONCERTS • MARDI GRAS PARADE
CIRCUS SPECTACULAR • AVENUE OF STATES
RIDES • FOOD • ANIMALS • SHOPPING & MORE!**

**Sept. 13-29, 2019
Sept. 18-Oct. 4, 2020**

**EASTERN STATES EXPOSITION
WEST SPRINGFIELD, MASS.**

100 Annual Shows & Events
Storrowton Village Museum & Gift Shop
Storrowton Tavern & Carriage House

THEBIGE.COM





West Springfield and Agawam

The West of the River Chamber of Commerce welcomes you to the cities of West Springfield and Agawam. These two cities offer feelings of a quaint and rural setting within a region of bustling economic development. Both cities have a strong history in farming and many maintain the open space of those farms fields, along with their historic homesteads, today. Now, Agawam and West Springfield are less rural and are, in essence, perfect suburban communities with affordable homes, low tax rates, high quality schools and safe neighborhoods.

West Springfield is sometimes referred to as the “Crossroads of New England,” noting the area’s easy access to major routes including Interstate 91, running north and south, and the Massachusetts Turnpike, (I-90) running east and west. These two communities are also located within driving distance of major cities including New York, Boston and Hartford. With such easy access from all directions, these two cities are the perfect place for your family – or your business – to call home.

With major sight-seeing attractions, like Six Flags New England, the Basketball Hall of Fame, the annual Big E, and plenty of

outdoor recreational offerings, there is no shortage of entertainment in the West of the River region. The mountains and open space in the area offer a variety of sightseeing opportunities and physical activities, including numerous trails for hiking.

The West of the River region holds a variety of economic and leisure opportunities, making it an ideal location for living, visiting or opening a business.

With affordable homes, low property taxes, and a growing housing market, it’s easy to call either of these cities home. Shopping and dining options are varied and plentiful in the area, so residents aren’t at a loss for things to do.

West Springfield

Population: 28,391

Area: 17.5 sq. mi.

Tax Rates: Residential: \$16.99

Commercial: \$33.19

Agawam

Population: 28,438

Area: 24.2 sq. mi.

Tax Rates: Residential: \$16.18

Commercial: \$29.98

In recent years, the amount of homes sold in the Agawam and West Springfield regions have been on the rise as the general real estate market in the state has seen improvement. Home prices have remained relatively flat in recent years - though showed some gains in 2013 - with the median sale price staying around \$180,000. Homes continue to be available at all price points, creating a varied market in the region and offering options for any buyer. With interest rates on mortgages remaining low, it is still a buyer's market for anyone interested in the Agawam and West Springfield area.

Agawam and West Springfield both offer quality public school systems, as well as private school options. Agawam has four elementary schools: Benjamin J. Phelps, Clifford M. Granger, James Clark and Robinson Park; Roberta G. Doering Middle School; Agawam Junior High School; and Agawam High School. The Agawam district is in the second highest tier based on the state's testing system, with their high school reaching the top rank. In West Springfield, Cowing School is for preschoolers and John Ashley School is for kindergarteners. There

are five elementary schools including Phillip G. Coburn, John R. Fausey, Memorial, Mittineague and Tatham. West Springfield Middle School and West Springfield High School round out the district. A new high school was built in West Springfield that opened in 2014. The school also recently completed a renovation of their athletic complex, Clark Field, which features artificial turf. Private schools in the area include St. Thomas the Apostle, Montessori Children's House and May Center School, all in West Springfield.

There are a multitude of shopping and dining options in West Springfield and Agawam. The biggest area for retail shopping is the Riverdale Shopping Center in West Springfield. Riverdale Street has become a major retail corridor, housing many retailers and car dealerships. The Century Shopping Center in West Springfield and the Bridge Shopping Center in Agawam also offer additional retail options. Restaurants in the area vary from chain to upscale dining options and longtime local eateries. There are options for every palate and wallet.



Western Mass's Premiere Wedding Venue and the perfect Semi-Private 18-Hole Championship Golf Course. Tekoa is ready to host your wedding, tournament or event. With a focus on excellence and attention to detail, our experienced staff will make your event an occasion to remember.

Tekoa Country Club | 459 Russell Road | Westfield, MA
(413) 568-1636 | www.tekoacc.com

You take pride in craftsmanship.
We take pride in innovation.



 **FastenMaster** Hidden Fastening Systems
Pride in Craftsmanship



153 BOWLES ROAD, AGAWAM, MA 01001 413-789-0252 WWW.OMGROOFING.COM



WWW.FASTENMASTER.COM/HIDDENFASTENING 800-518-3569

RWH

Robt. W. Hall
Consulting Engineers, Inc.

**Mechanical and Electrical
Consulting Engineering Services
throughout New England.**

Located in Agawam since 1964.

**540 Meadow Street Extension
Agawam, MA 01001**

Phone: 413.789.0960

Fax: 413.789.3295



The West of the River region offers opportunities and prime real estate for a variety of business types to join this growing economic area. Located at the “Crossroads of New England,” both West Springfield and Agawam present easy access to major routes including the east-west Massachusetts Turnpike and the north-south Interstate 91. Within an easy driving distance of a number of major cities, including Boston, Springfield and Hartford, this area offers access to other major markets as well. Retail businesses will also find a friendly atmosphere here, especially along the Riverdale Street corridor in West Springfield, which has become the region’s major shopping center.

These two towns are housed within the “Knowledge Corridor,” a business partnership among the regions from Springfield to Hartford, Connecticut. The Knowledge Corridor, formed in the early 2000s when the area’s two largest cities decided to combine their efforts, has turned into a partnership between cities and towns, businesses and educational institutions that all work together to advance the region’s economic progress. As a part of the Corridor,

the cities of West Springfield and Agawam have access to a collaborative community with a variety of businesses, including several Fortune 500 companies, and leaders working together to promote development. With 26 colleges and upwards of 150,000 students, this region also offers a highly educated work force. The Corridor partnership has led to a huge cultural boom in the Springfield area that far exceeds expectations given the population, and creates a more appealing living and business environment.

The cost of doing business in these two Western Massachusetts cities is low compared to other places in the state and along the eastern seaboard. Land, office building rentals, wages, tax rates and utility costs are all low – perfect for companies looking to relocate or expand – and there are a variety of opportunities for tax incentives. Both Agawam and West Springfield have been named Economic Target Areas by the state, so there are also opportunities for tax breaks for new development projects in the cities.



With Six Flags New England in Agawam and The Big E hosted in West Springfield annually, these towns draw crowds of visitors from all of New England and beyond. And with mountains and hiking trails traversing the two communities, residents can find endless opportunities for outdoor entertainment.

Six Flags New England, dubbed the “Thrill Capital of New England,” offers all the thrills and excitement right in the West of the River region in Agawam. The park offers a variety of scream-inducing roller coasters, family fun in four child-friendly areas including Looney Tunes Movie Town, and other rides. Six Flags is also home to the region's largest water park, Hurricane Harbor, which features two sand beaches, two wave pools, slides and a lazy river.

Eastern States Exposition is the home of The Big E, the biggest fair in New England and the 7th largest in the country. The Big E is held every year for 17 days starting in September and draws over 1 million people annually. The Exposition began in 1916 and was largely designed to promote agriculture. Today, The Big E stays true to its roots, with thousands of agricultural clubs from across the region participating. Visitors to this fair can get a taste for all the New England states at the Avenue of

States, which features life-size replicas of statehouses from all six New England states. Year-round, the Exposition is home to 120 trade, consumer, and agricultural events.

This region is also home to the Basketball Hall of Fame, located in the city of Springfield. The landmark structure, located along the banks of the Connecticut River, houses 40,000-square-feet of basketball history and recognizes over 300 inductees from the sport. Many of its exhibits are interactive – entertaining sports fans of all ages and interest levels.

The outdoors beckons for those residing in or visiting the towns of West Springfield and Agawam. The Metacomet-Monadnock hiking trail, a portion of which is located in both towns, offers 114-miles of rural and scenic terrain traveling through Massachusetts and into New Hampshire. Along the trail, hikers will find waterfalls, cliff faces, some significant historic sites and, of course, mountain summits. Besides this trail, the rural atmosphere of both communities offers abundant space for recreational opportunities. State parks, biking and walking trails and golf courses fill open spaces and offer plenty of opportunities for people with all different interests to take full advantage of the outdoors.

Accountants

Aaron Smith CPA
270 Benton Dr.
East Longmeadow, MA 01028
(413) 525-0009

Corbin & Tapases, PC
PO Box 1050, Agawam, MA 01001
(413) 789-7669

Nicholas LaPier CPA PC
71 Park Ave., #A, PO Box 324
W. Springfield, MA 01090
(413) 732-0200

Sullivan, Poulin & Payne P.C.
25 Hayes Ave.
W. Springfield, MA 01089
(413) 739-9685

Acoustical Contractors

Johnson Acoustics, Inc.
31 Pearson Way
W. Springfield, MA 01090
(413) 734-6496

Apartments

Olson Apartments
PO Box 301, Feeding Hills, MA 01030
(413) 786-6462

Architecture

CADRock Associates
10 Center St., Ste. 403
Chicopee, MA 01013
(413) 594-1168

Assisted Living & Elder Care Service

Agawam Health Care
1200 Suffield St., Agawam, MA 01001
(413) 789-2200

Atrium, The
153 Cardinal Dr., Agawam, MA 01001
(413) 821-9911

Associations/Municipality/Government

Town of Agawam
36 Main St., Agawam, MA 01001
(413) 786-0400

Town of West Springfield
26 Central St., W. Springfield, MA 01089
(413) 495-1891

Auto Detailing

Color Storm Enterprise, Inc.
26 Gilbert St., W. Springfield, MA 01089
(413) 285-6888

Pro & Local Detailing
16 S. Maple St., Westfield, MA 01085
(413) 883-0881

Auto Service, Repair, Pre-Owned Car Sales

V & F Auto, Inc.
443 Springfield St., Agawam, MA 01001
(413) 789-2181

Automobile Dealers

Balise Motor Sales Co.
1399 Riverdale St.
W. Springfield, MA 01089
(860) 741-2544

Bertera Car & Truck Dealerships
1252 Elm St., W. Springfield, MA 01089
(413) 732-7199

BMW of West Springfield
1712 Riverdale St.
W. Springfield, MA 01089
(413) 233-5048

Fathers & Sons, Inc.
434 Memorial Ave.
W. Springfield, MA 01089
(413) 214-6777

Mercedes-Benz of Springfield
295 Burnett Rd., Chicopee, MA 01020
(413) 624-4100

Sarat Ford Sales, Inc.
245 Springfield St., Agawam, MA 01001
(413) 786-0430



You'll LOVE US
Even After Tax Season

Your Success is our Success

We are a local firm founded in 1926
specializing in corporate tax work as well as 1040
preparation in multiple states.
Business Consulting – Tax Planning

See why at aaron-smith-cpa.com



AARON SMITH, P.C.
Certified Public Accountants and Business Consultants

270 Benton Drive | East Longmeadow, MA 01028
Phone : (413) 525-0009 | aaron-smith-cpa.com

CATEGORICALLY

Automotive Repair

Pleasant Street Autobody & Repair
650 New Ludlow Rd., S. Hadley, MA 01075
(413) 534-5373

Bank/Credit Union

ARRHA Credit Union
63 Park Ave., W. Springfield, MA 01089
(413) 205-2062

Easthampton Bank
770 Main St., Agawam, MA 01001
(413) 786-0831

Florence Bank
1010 Union St., #E
W. Springfield, MA 01089
(413) 586-1300

Freedom Credit Union
1976 Main St., PO Box 3009
Springfield, MA 01101
(413) 355-5188

Holyoke Credit Union
490 Westfield Rd., PO Box 1398
Holyoke, MA 01041
(413) 532-7007

Peoples United Bank
One Monarch Pl., 10th Fl.
Springfield, MA 01144
(413) 735-6702

PeoplesBank
547 Memorial Ave.
W. Springfield, MA 01089
(413) 733-6750

Polish National Credit Union
43 Main St., Chicopee, MA 01020
(413) 333-5830

TD Bank
969 Riverdale St.
W. Springfield, MA 01089
(413) 733-5450

United Bank
95 Elm St., W. Springfield, MA 01089
(413) 787-1271

West Springfield Federal Credit Union
58 Union St., W. Springfield, MA 01089
(413) 733-6108

Westfield Bank
655 Main St., Agawam, MA 01001
(413) 789-0655

Banquet Venue & Catering

Chez Josef
176 Shoemaker Ln., PO Box 365
Agawam, MA 01001
(413) 786-0257

Bookkeeping

RR Bookkeeping
117 Sheri Ln., Agawam, MA 01001
(413) 519-0963

Builders

Associated Builders
4 Industrial Dr., S. Hadley, MA 01075
(413) 530-8723

Burglar Alarm Systems- Dealer, Install & Monitor

Eastern Electronics & Security, Inc.
540 Main St., W. Springfield, MA 01089
(413) 736-5181

Coffee Distributor

Coffee Pause
1260 Suffield St., Agawam, MA 01001
(413) 786-8600

Commercial Janitorial Services

Horizon Services
132 Autumn Rd., W. Springfield, MA 01089
(860) 798-3842

Computer Consultant

HaselKorn, Inc.
30 Capital Dr., Ste. B
W. Springfield, MA 01089
(413) 241-6177

Raiche Consultants
PO Box 573, Agawam, MA 01001
(413) 789-4110

Small Business Checking



**No monthly or
activity fees.**

Arrha
Credit Union
www.arrhacu.com

Change banks the easy way. Let us do the paperwork to close out your account at an existing bank and transfer them to Arrha Credit Union.



The bank that educates. Founded by educators.
West Springfield, 63 Park Avenue
Springfield, 145 Industry Avenue
413-732-9812

BERTERA

AUTO GROUP

**Chrysler Jeep Dodge Ram Fiat
Subaru Nissan Chevrolet Mitsubishi**

Serving New England Families for Over 40 Years!

Visit us at www.bertera.com

To find the best personal and professional business banking
in this directory, you don't even need to turn the page.



**Small business is the backbone of the Pioneer Valley
And we are the backbone of small business.**



• Business Checking • Business Savings • Business Loans
• A strong commitment to your success
Call Dan O'Neill, SVP at 413-532-7007, x 1125

HOLYOKE

AGAWAM

W. SPRINGFIELD

www.holyokecu.com

NCUA

MSIC

Professional, Commercial JANITORIAL CLEANING COMPANY

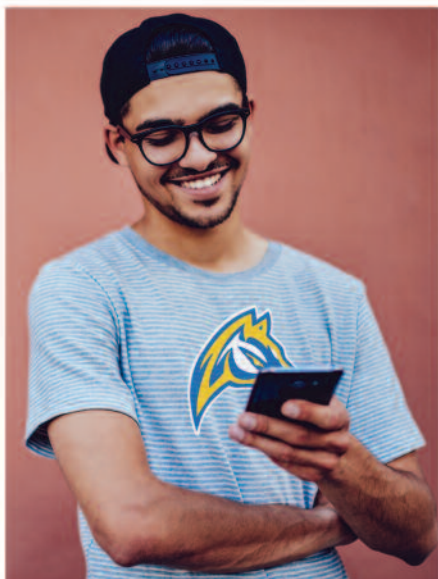


- Specializing in weekly cleaning services & post-construction clean up
- 26 Years Experience Serving the Northeast

horizon
www.horizonsvcs.com

For more information contact **Ken Ritucci**

HorizonServices
Cell: 860.798.3842



The **PolishNational** Credit Union

866.592.7628 | www.pncu.com

NMLS # 439259





Macmillan Group | 1500 Main Street | Springfield, MA

413-736-8338 macmillang.com



Demetrios Panteleakis



Walter Kroll



Mark Healy



Kevin White



Eric Cassidy

**FROM WORCESTER TO HARTFORD,
FROM SPRINGFIELD TO PITTSFIELD...**

Macmillan is your regional expert



*145,000 sq. ft. of light
industrial/distribution space*



*40,000 sq. ft. of light industrial/
distribution space on Mass Pike*



*New retail development pad site
near Mass Pike*

WHERE CONNECTIONS DON'T STOP WITH THE CONTRACT

In today's economy, the most successful organizations welcome the value of partnering. At Macmillan Group, our goal is to remain at your service – well after the papers are signed – to facilitate connections that strengthen and support your core business. Whether through additional real estate assistance, business or community introductions, or referrals to third-party services, Macmillan is available and committed to your continuing success.



High volume retail pad site

413-736-8338

Call today to speak with our professional team of agents.
Direct transactional experience in 125 US markets.

Consultants

Schooley Mitchell
28 Ardsley Rd., Longmeadow, MA 01106
(413) 200-3300

Ver-ims

55 Avalon Pl., Agawam, MA 01030
(413) 374-8146

VinVin Limited Partnership

1194 Springfield St.
Feeding Hills, MA 01030
(413) 627-1001

CPR Training

CPR Training Professionals
479 Buckland Rd., S. Windsor, CT 06074
(860) 474-5525

Dairy Products-Wholesale

Agri-Mark, Inc.
958 Riverdale St.
W. Springfield, MA 01090
(413) 732-4168

Distributors

New England Door Closer, Inc.
694 Union St., PO Box 28
W. Springfield, MA 01090
(413) 733-7889

Peerless Handcuff

181 Doty Cir., W. Springfield, MA 01089
(413) 732-2156

Drywall Contractors

Professional Drywall Construction, Inc.
2107 Riverdale St.
W. Springfield, MA 01089
(413) 736-4487

Education School

Lower Pioneer Valley Educational Collaborative
174 Brush Hill Ave.
W. Springfield, MA 01089
(413) 735-2200

Education/College

Cambridge College
1500 Main St., PO Box 15229
Springfield, MA 01115
(413) 747-0204

Electrical Contractors

Goodless Electric Co., Inc.
100 Memorial Ave., PO Box 925
W. Springfield, MA 01089
(413) 739-3835

Employee Benefit Consultants

BFP Associates, Inc.
110 Elm St., W. Springfield, MA 01089
(413) 739-2352

Employment Services

Advantage Staffing Associates, Inc.
1132 Westfield St.
W. Springfield, MA 01089
(413) 737-3801

Futureworks/MASSHIRE Springfield

Career Center
1 Federal St., Bldg. 103-3
Springfield, MA 01105
(413) 858-2800

Reliable Temps Inc.

630 Silver St., Agawam, MA 01001
(413) 786-9941

Spherion

51 Park Ave., Ste. 7
W. Springfield, MA 01089
(413) 781-4120

Engineers

Robt. W. Hall Consulting Engineers, Inc.
540 Meadow St., Ext., Ste. 204
Agawam, MA 01001
(413) 789-0960

Entertainment

Eastern States Exposition
1305 Memorial Dr.
W. Springfield, MA 01089
(413) 737-2443

Amelia Park Children's Museum, Inc.

29 S. Broad St.
Westfield, MA 01085
(413) 572-4014

Six Flags New England

1623 Main St., PO Box 307
Agawam, MA 01001
(413) 786-9300

The Zoo at Forest Park

PO Box 80295, 293 Summer Ave.
Springfield, MA 01138
(413) 733-2251

Environmental & Ecological

Products & Services

Environmental Compliance Services, Inc
588 Silver St., Agawam, MA 01001
(413) 789-3530

Event Management

Show Management Associates
155 Duncastr Rd., Bloomfield, CT 06002
(860) 916-6343

Fence Sales & Installation

Hastie Fenco Co., Inc.
44 Ramah Cir., S., PO Box 571
Agawam, MA 01001
(413) 786-1254

Financial Consulting

Doug Price Financial
42 Bessemer St., Springfield, MA 01104
(413) 241-0696

Renaissance Advisory Services, LLC

733 Chapin St., Ste. 203
Ludlow, MA 01056
(413) 589-1400

Robert Grenus/IFP

115 Glastonbury Blvd.
Glastonbury, Ct. 06033
(860) 734-0458

Unity Financial & Insurance Group

330 Whitney Ave., Ste. 600
Holyoke, MA 01040
(413) 539-2000

Financial Services

Benefit Solutions Inc.
181 Park Ave., Ste. 10
W. Springfield, MA 01089
(413) 781-0203

Funeral Directors

Colonial Forastiere Funeral Home
985 Main St., Agawam, MA 01001
(413) 786-2600

Golf Club, Banquet Venue

Crestview Country Club
281 Shoemaker Ln., PO Box 305
Agawam, MA 01001
(413) 786-2593

The Ranch Golf Club

65 Sunnyside Rd., Southwick, MA 01077
(413) 569-9333

Springfield Country Club

1375 Elm St., W. Springfield, MA 01089
(413) 787-1560 x7

Tekoa Country Club

459 Russell Rd., Westfield, MA 01085
(413) 568-1636

Health/Nutrition

Nutrition First
222 Walnut St. Ext., Agawam, MA 01001
(413) 372-4018

Health Care

Epic Healthcare; an Aveanna Company
78 Capital Dr., W. Springfield, MA 01089
(413) 544-8388

Hospice Services of Western MA, LLC

1325 Springfield St.
Feeding Hills, MA 01030
(413) 786-4004

Health Clubs

Healthtrax Fitness & Wellness
155 Ashley Ave., W. Springfield, MA 01089
(413) 781-0181

Health Fitness

Conca Sport & Fitness
170 Elm St., W. Springfield, MA 01089
(413) 455-3434



Health New England

We're Right
Here For *You*

We're right here for you
along with your neighbors
throughout central and
western Massachusetts.

Talk to your broker or call us to find out how
Health New England can provide you with the
personal service you and your employees deserve.

(413) 233-3535 | (800) 842-4464
healthnewengland.org/employer

Health Insurance

Health New England
One Monarch Pl., Ste. 1500
Springfield, MA 01144-1500
(413) 787-4000

Home Appliance

Contractors Home Appliances
2025 Riverdale St.
W. Springfield, MA 01089
(413) 739-8800

Home Improvement - Floor Care - Commercial Flooring

Mercier's Carpet Service
1343 Riverdale St.
W. Springfield, MA 01089
(413) 736-5811

Hotels & Motels

Candlewood Suites
572 Riverdale St.
W. Springfield, MA 01089
(413) 739-1122

Comfort Inn & Suites
106 Capital Dr., W. Springfield, MA 01089
(413) 736-5000

Hampton Inn West Springfield
1011 Riverdale St.
W. Springfield, MA 01089
(413) 732-8268

Housing Assistance

Agawam Housing Authority
66 Meadowbrook Manor
Agawam, MA 01001
(413) 786-1297

Housing Services

**Corporate Housing
of Western MA/Full Circle**
785 Williams St., #348
Longmeadow, MA 01106
(413) 567-5212

Insurance

Amica Mutual Insurance Company
330 Whitney Ave., Ste. 710
Holyoke, MA 01040
(888) 532-6422

Bates Fullam Insurance Agency, Inc.
975 Elm St., W. Springfield, MA 01089
(413) 737-3539

Canary-Blomstrom Insurance Agency, Inc.
868 Springfield St.
Feeding Hills, MA 01030
(413) 789-3995



INSURANCE CENTER OF NEW ENGLAND

AUTO
HOME
BUSINESS
BENEFITS

413-781-2410 * ICNE.COM

A Tradition of Excellence

800-542-0131
413-538-7444
dowd.com



THE DOWD AGENCIES
INSURANCE • EMPLOYEE BENEFITS

Holyoke • Hadley • Southampton
Indian Orchard • Ludlow

Agawam Housing Authority



The Agawam Housing Authority
owns, operates, manages, and
maintains each of its six separate
public housing developments.

www.agawamhousing.org
66 Meadowbrook Manor
Agawam, MA 01001
(413) 786-1297

CATEGORICALLY

Carellas Insurance Agency, Inc.
207 Park Ave., W. Springfield, MA 01089
(413) 781-6090

Combined Insurance a Chubb Company
Greater Western MA
(413) 588-8087

The Dowd Agencies, Inc.
14 Bobala Rd., Holyoke, MA 01040
(413) 538-7444

Farm Family Insurance
504 College Hwy., Southwick, MA 01077
(413) 569-2307

Insurance Center of New England, Inc.
1070 Suffield St., PO Box 1230
Agawam, MA 01001
(413) 750-7137

McClure Insurance Agency, Inc.
103 Van Deene Dr., PO Box 339
W. Springfield, MA 01090
(413) 781-8711

Ormsby Insurance Agency, Inc.
698 Westfield St., PO Box 718
W. Springfield, MA 01089
(413) 737-0300

T.P. Daley Insurance Agency, Inc.
1381 Westfield St., PO Box 1150
W. Springfield, MA 01089
(413) 788-0971

Investigators
Defense Investigators Group
24 E. View Dr., PO Box 299
Feeding Hills, MA 01030
(413) 301-9700

Landscapers
Cascio
262 Meadow St., Agawam, MA 01001
(413) 789-0336

CRW Landscapes Inc
601 Silver St., Agawam, MA 01001
(413) 821-9498

Pandolfi Landscape Construction
351 Walnut St., Ext., Agawam, MA 01001
(413) 728-2288

Law
Kriss Law
698 Westfield St.
W. Springfield, MA 01089
(413) 206-9940

Law Offices of Dennis Powers
1391 Main St., Ste. 806
Springfield, MA 01103
(413) 575-0805

McLane & McLane
975-A Springfield St.
Feeding Hills, MA 01030
(413) 789-7771

O'Connell, Attmore & Morris, LLC
71 Park Ave., Ste. C
W. Springfield, MA 01089
(413) 747-1773

Machine Tools
ABLE Machine Tool Sales, Inc.
800 Silver St., Agawam, MA 01001
(413) 786-4662

Mailing Services, Assembly & Production Services, Ecommerce
Work Opportunity Center Inc.
1094 Suffield St., PO Box 481
Agawam, MA 01001
(413) 786-8830

Mailing/Shipping Services, Office Supplies
Box Paper Scissors
625 Springfield St.
Feeding Hills, MA 01030
(413) 459-3885

Manufacturing
Belt Technologies, Inc.
11 Bowles Rd., Agawam, MA 01101
(413) 786-9922

Bridgeport National Bindery, Inc.
662 Silver St., PO Box 289
Agawam, MA 01001
(413) 789-1981



A to Z
Moving & Storage, Inc.

"Happy Feet Move Faster"

IF YOU'RE MOVING OR DOWNSIZING, WE'RE YOUR GUYS!

FREE ESTIMATES
Family Owned and Operated
Over 35 Years Serving the Community

380 Union Street • Suite 1
West Springfield, MA 01089
(413) 736-4440

www.A-ZMOVERS.net

PANDOLFI
LANDSCAPE CONSTRUCTION

**CREATE THE OUTDOOR LIVING
SPACE OF YOUR DREAMS**

Landscape Design / Installation

(413) 728-2288

pandolfilandscapes.com

**351 Walnut Street Ext
Agawam, MA**

DDF Corp

59 Abrams Dr., Agawam, MA 01001
(413) 786-8880

Jet Industries, Inc.

307 Silver St., PO Box 345
Agawam, MA 01030
(413) 786-2010

Litron, Inc.

207 Bowles Rd., Agawam, MA 01001
(413) 789-0700

OMG, Inc.

153 Bowles Rd., Agawam, MA 01001
(413) 789-0252

Sullivan Paper Co., Inc.

42 Progress Ave.
W. Springfield, MA 01089
(413) 734-3107

Marketing/Public Relations

Market Mentors

155 Brookdale Dr., Springfield, MA 01104
(413) 787.1133

Massage Clinic

Massage Envy of W.Springfield
935 Riverdale St.
W. Springfield, MA 01089
(413) 736-3689

Media

Business West

1441 Main St., Springfield, MA 01103
(413) 781-8600

Comcast

222 New Park Dr., Berlin, CT 06037
(860) 505-3413

Comcast Spotlight

200 Silver St., #206, Agawam, MA 01001
(413) 304-5007

Reminder Publications

280 N. Main St.
E. Longmeadow, MA 01028
(413) 272-3678

The Republican/MassLive

1860 Main St., Springfield, MA 01102
(413) 788-1157

West Springfield Record, Inc.

516 Main St., W. Springfield, MA 01089
(413) 736-1587

Western Mass News

1300 Liberty St., Springfield, MA
(413) 250-2113

WWLP-22 News / WWLP.COM

One Broadcast Ctr., Chicopee, MA 01013
(413) 377-2255

Mortgages

Northpoint Mortgage

10 Waterchase Dr., 2nd Fl.
Rocky Hill, CT 06067
(860) 757-3515

Movers & Storage

A to Z Moving & Storage, Inc.

380 Union St., Ste. 1
W. Springfield, MA 01089
(413) 736-4440

Music Lessons

Feeding Hills Music Academy

16 Southwick St.
Feeding Hills, MA 01030
(413) 301-7007

Non-Profit/Organizations

American Foundation

for Suicide Prevention
PO Box 417, W.Springfield, MA 01089
(413) 387-3770

CHD Cancer House of Hope

1999 Westfield St.
W. Springfield, MA 01089
(413) 733-1858

Ronald McDonald House Charities

34 Chapin Ter., Springfield, MA 01107
(413) 794-5683

Greater Springfield

Habitat for Humanity
268 Cold Spring Ave.
W. Springfield, MA 01089
(413) 739-5503

Nursing Home

Wingate at West Springfield

42 Prospect Ave.
W. Springfield, MA 01089
(413) 733-3151

Office Equipment Sales & Supplies

deRenzy Document Solutions, Inc.
130 Doty Cir., W. Springfield, MA 01089
(413) 739-4706

H.L. Dempsey Company

103 Baldwin St., PO Box 1110
W. Springfield, MA 01089
(413) 736-8742

Ophthalmology

Eye Care West

120 Westfield St.
W. Springfield, MA 01089
(413) 733-2316

Oral Dentist/Surgeon

McKenna & Caban Family Orthodontics

1285 Springfield St.
Feeding Hills, MA 01030
(413) 786-4000

McNally Brothers, D.M.D.

75 Van Deene Ave., Ste. 201
W. Springfield, MA 01089
(413) 788-9621

Organizations

AIM Associated Industries of Mass., Inc.

1441 Main St., #136
Springfield, MA 01104
(413) 233-9850

Irish Cultural Center of New England

429 Morgan Rd.
W. Springfield, MA 01089
(413) 333-4951

Rotary Club of West Springfield

PO Box 66, W. Springfield, MA 01089

Young Professional Society (YPS)

PO Box 15216, Springfield, MA 01115
(413) 244-1463

Packaging Materials, Janitor's Equip/Supplies, Paper Products

Greenough Packaging and

Maintenance Supplies, Inc.
54 Heywood Ave.
W. Springfield, MA 01089
(413) 732-2308

Paper Products

McLaughlin Paper Co., Inc.

61 Progress Ave., PO Box 147
W. Springfield, MA 01090
(413) 732-7485

Payroll Preparation Services

Checkwriters Payroll, Inc.

333 Elm St., W. Springfield, MA 01089
(888) 243-2555

Printing

Copy Cat Print Shop

138 Memorial Ave.
W. Springfield, MA 01089
(413) 734-2679



CopyCat
PRINT SHOP
WEST SPRINGFIELD

COLOR COPIES • FAXING • TICKETS
INVITATIONS • LAMINATING
POSTCARDS • FLYERS
LABELS • BUSINESS CARDS
LETTERHEAD • ENVELOPES
NEWSLETTERS • BINDING
BLUEPRINTS • LAWN SIGNS
BANNERS • POSTERS

Monday - Thursday 8am - 6pm
Friday 8am - 5pm • Saturday 9am - 1pm

413-734-2679

138 Memorial Avenue • West Springfield, MA 01089

Email: wscopycat@gmail.com | Website: www.copycatws.com

CATEGORICALLY

Printing & Signs Retail

Curry Printing/Fast Signs
91 Union St., W. Springfield, MA 01089
(413) 785-1363

Production & Event Lighting

CJC Creative
PO Box 446, W. Springfield, MA 01090
(413) 737-7555

Promotional Products/Custom Awards

CHH Engraving, Inc.-Promotional Products & Custom Awards
430 Main St., Agawam, MA 01001
(413) 789-2041

The Sporting Edge Marketing

208 Island Pond Rd.
Springfield, MA 01118
(413) 244-2579

Real Estate

Ayre Real Estate Co., Inc.
644 Main St., Agawam, MA 01001
(413) 789-0812

Kim Landry Realty

193 Peach St., Westfield, MA 01085
(413) 519-9719

Park Square Realty

470 Westfield St., #2
W. Springfield, MA 01089
(413) 737-3600

Real Estate-Industrial & Commercial

Development Associates
200 Silver St., #201, PO Box 528
Agawam, MA 01001
(413) 789-3720

Hann Realty, LLC

425 Union St., W. Springfield, MA 01089
(413) 313-5067

MacMillan Group, LLC

1500 Main St., Ste. 252
Springfield, MA 01115
(413) 736-8338

Restaurants, Banquet Facilities, Caterers

Cal's Restaurant

1068 Riverdale Rd.
W. Springfield, MA 01090
(413) 827-9353

Carrabba's Italian Grill

955 Riverdale Rd.
W. Springfield, MA 01089
(413) 733-3960

The Federal

135 Cooper St., Agawam, MA 01001
(413) 789-1267

Partners Restaurant

485 Springfield St.
Feeding Hills, MA 01030
(413) 786-0975

Storowton Tavern

1305 Memorial Ave.
W. Springfield, MA 01089
(413) 221-1700

Restoration Services

Advanced Restoration Group
40 Maine Ave., Easthampton, MA 01027
(413) 527-3473

Retail Store

Bumpy's Natural & Organic Foods
303 Springfield St., Agawam, MA 01001
(413) 209-9471

Daves Soda & Pet City

151 Springfield St., Agawam, MA 01001
(413) 789-2259

Staples

1129 Riverdale St.
W. Springfield, MA 01089
(413) 739-0026

Robotics

Agawam Robotics
850 Springfield St.
Feeding Hills, MA 01030
(413) 237-0539

Security Hardware

Northeast Security Solutions, Inc.
33 Sylvan St., W. Springfield, MA 01089
(413) 733-7306

Sign Shop

Pro Signs
777 Riverdale Rd.
W. Springfield, MA 01089
(413) 363-1800

Social Services

Aditus, Inc.
11 Glendale Rd.
E. Longmeadow, MA 01028
(413) 525-9494

Sweeping Service

J. R. Sweeping Services, LLC
28 Moylan Ln., Agawam, MA 01001
(413) 786-2168

Table and Tent Rentals

TNT Rentals
351 Walnut St., Ext., Agawam, MA 01001
(413) 896-8297

Tax Return Preparation

Pignatere & Sagan, LLC
1089 Elm St., W. Springfield, MA 01089
(413) 746-9465

Tile-Ceramic Dealers

Cortina Tile
1645 Riverdale St.
W. Springfield, MA 01089
(413) 737-1179

Travel

Cruise Planners
186 Lancaster Ave.
W. Springfield, MA 01089
(413) 314-4120

Trucking

Bart Truck Equipment
358 River St., W. Springfield, MA 01089
(413) 737-2766

Trucking-Motor Freight

Normandeau Trucking, Inc.
40 Hayes Ave., W. Springfield, MA 01089
(413) 734-4377

Vacuum Retailer

Grand Central Vac
1838 Riverdale St.
W. Springfield, MA 01089
(413) 733-3333

Van Rentals

U-HAUL Of Western MA & VT
499 Montgomery St., Chicopee, MA 01020
(413) 348-7589

Video Production Services

Penfield Productions, Ltd.
35 Springfield St., Agawam, MA 01001
(413) 786-4454

Voice Actor

Mary Zajac Voice Actor
36 Faymore Dr., Agawam, MA 01001
(413) 563-5008

Waste Management Services

Republic Services
845 Burnett Rd., Chicopee, MA 01020
(413) 592-9411

USA Hauling & Recycling

15 Mullen Rd., Enfield, CT 06082
(860) 746-3222

Web Design

Tiger Web Designs
95 LaSalle St.
E. Longmeadow, MA 01028
(413) 657-5392

Welcoming Service

Neighbor to Neighbor
PO Box 546, Agawam, MA 01001
(413) 786-0244

Youth Organization & Centers

Boys & Girls Club of West Springfield
615 Main St., W. Springfield, MA 01089
(413) 736-1831

Pignatare & Sagan LLC

Certified Public Accountants

*Providing accounting and tax services
to closely held businesses,
individuals and estates*



1089 Elm Street, West Springfield

413-746-9465

6 Main Street, Westfield

413-562-9676

www.pignatareandsagan.com



443 Springfield Street, Agawam, MA

413.789.2181



*Your trusted locally family-owned and operated
auto repair facility since 1988!*

WE ARE A FULL SERVICE AUTOMOTIVE FACILITY

*From factory maintenance to tires to computer
diagnostics, we do it all!*

3 Year/36,000 Mile Warranty

Value & Friendly
Service is in our name !



*Looking for your next car, we have certified
pre-owned vehicles for sale!*

www.vfauto.com